First Steps To Manager

Ensuring the highest quality.

which assures you of the highest quality Aloe Vera-based health to receive the International Aloe Science Council Seal of Approval for consistency and purity. Many of the products also feature the Kosher, Halal and Islamic Seals of Approval. Forever does

foreverliving.com.au

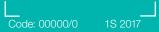
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Forever Australia Head Office 5c/6 Boundary Road Northmead NSW 2152





Forever Business Owner:







WHAT DO YOU WANT TO ACHIEVE?

Consider what you want to achieve in the short term - say in the next six months. Next, look to 12 months and long-term, like the next three to five years. For example, if you had \$2,000 how would you spend it? If you had more free time, how would you choose to enjoy it?

Name	Sponsor Name
Forever ID	Sponsor Contact Information
Personal Goals	
Short term	Long term

	~√(

Give serious consideration to what you're prepared to work for!

Family Goals

Short term	Long term

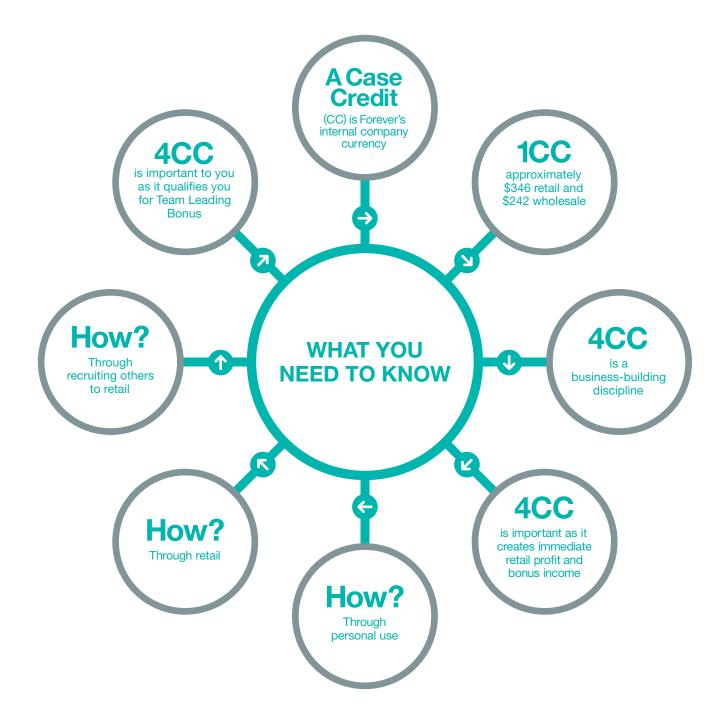
Financial Goals

Short term	Long term

UNDERSTANDING CASE CREDITS

Your Success Factor.

Through your personal and team retailing volume, Case Credits are accumulated to qualify you for level advancements. Aim to retail 4CC each month and teach your team to do the same.



WHOLESALE QUALIFIED

Your key to unlock the Compensation Plan.



There are 2 paths to Wholesale Qualification: purchase products totaling 2CC within 2 months, or a Starter Pack qualifying you as an Assistant Supervisor.

OPPORTUNITY

How do you get to Supervisor?

Assistant Supervisor (2CC over 2 months)

You do 2CC or purchase a Start Your Journey Business Pack.



Novus Profit
Per 2CC sold = \$124

Supervisor (25CC over 2 months)

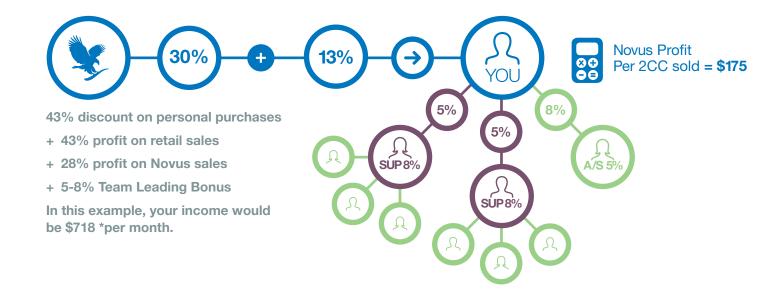
You do 4CC, and for example, show 3 others how to do the same.



How do you get to Manager?

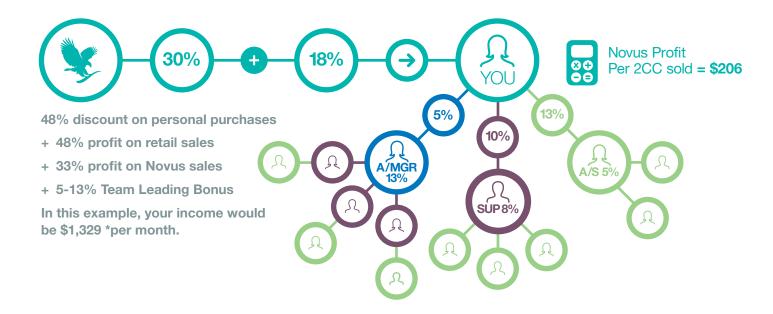
Assistant Manager (75CC over 2 months)

You do 4CC, and for example, show 9 others how to do the same.



Manager (150CC over 4 months / 120CC over 2 months)

You do 4CC, and for example, show 14 others how to do the same.



BUILDING YOUR MANAGER BUSINESS

Your first five key people.

Who do you know that:

- + Has a great attitude
- + Is open-minded
- + Wants more money/time
- + Wants more security/flexibility or to own a risk-free business
- + You would like to work with



5 x Assistant Supervisor = 10CC Base month for Supervisor

RARAR

5 x Supervisor = 125CC = Manager



Typically 1/5 Supervisors become a Manager



1 Manager = Foundation laid for achieving Chairman's Bonus

2CC 2CC **New Assistant** New Assistant Supervisor Supervisor 2CC 2CC **New Assistant New Assistant** Supervisor Supervisor 2CC Supervisor Total of 10CC

Manager benefits

- + Freedom
- + Time
- + Achieve Potential
- + Self Development
- + Helping Others
- + Recognition

- + Money
- + Own Boss
- + Travel
- + Forever2Drive
- Mortgage
- + Tuition

- + Peace of Mind
- + Personal Success
- + Chairman's Bonus
- + Global Rally
- + Eagle Manager

SENIOR MANAGER

The next level.

Soaring Manager

5 Managers

\$105,000 - \$180,000 *per year

Sapphire Manager

9 Managers

\$160,000 - \$300,000 *per year

Diamond Sapphire Manager

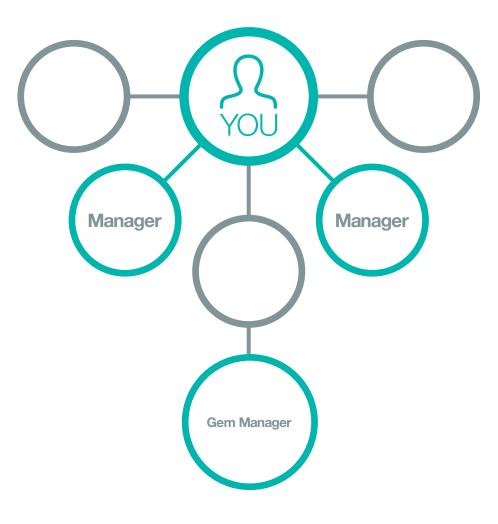
17 Managers

\$280,000 - \$450,000 *per year

Diamond Manager

25 Managers

\$500,000+ *per year



Gem Manager benefits

- + Gem Manager Bonus
- + Customised Vacation Trips

- + Precious Gem Jewelry
- + Royalty Income

SHOW & TELL RETAILING

Action — Develop a 4CC per month personal business.

1. Use the Products

Become your own best customer. What you use and believe in, you will recommend with passion and integrity to others. With each order you place, add a new product to the order for your own use so you can experience the whole range.

Many top Forever Business Owners join Forever as a result of attending a launch. Never miss an opportunity!



2. Showcase the Products:

- + Business/Product Launches
- Marketing
- + Sports & Fitness
- + Fundraising
- + Referral

- + Mini Launches
- + One-to-One
- + Coffee Mornings
- + Product Talks
- + Social Media

- + Personal Website FLP360
 - + Skincare
- + Clubs
- + Gym

C9

A selection of weight management products designed to help customers look better and feel better

F15

A product pack that includes a programme to suit every fitness level to help customers reach their weight loss goals.

3. Develop Customers

Develop a regular customer base of around 20-30 customers that you check in with on a regular basis. The next few pages will show you how.

BUSINESS/PRODUCT LAUNCHES

What is a launch?

- + A great way to let people know what you are doing by inviting a group of friends, family, work colleagues and neighbours to your home in a relaxed environment
- + 45 to 60 minute presentation on the products and opportunity
- + An opportunity for people to sample and purchase product, learn more about Forever and schedule their own launch
- + A great opportunity to learn about the products quickly from your Sponsor

How to have a launch:

- + When doing your first launch, remember you will not be alone; your Sponsor will be there to guide you through the process
- + Plan the event
- + People enjoy coming to other peoples' homes and we recommend a daytime or evening event

What you will need:

- + Product and opportunity presenter
- + Relevant literature for during and after the event
- + Product brochures
- + Start Your Journey Business Pack plus any extra products

Setting up:

- + Allow at least 30 minutes for setting up
- + No children or pets if possible
- + Provide samples of your favorite products
- + Keep the display simple

How to invite:

+ Ask personally to attend and support launch

"Hi xxxx... how are you? What are you doing on xxxx night/morning?

Great! I'm having a few friends over for a glass of wine/cup of coffee, as I'm launching some new products/business and I'd love you to join us."

+ Contact 24 hours before the event to confirm attendance

Date of Launch:		/	
Date of Launch:	/	/	

Opening the launch:

- + Thank everyone
- + Share your story
- + Go through the products and opportunity keep it simple
- + Pass the products around to try

Closing the launch:

- + Thank everyone for their support
- + Take orders and payment at the time of the meeting
- + Announce further launches
- + Make appointments with people who would like to learn more about the business

When should you have a launch?
Whenever you want. As soon as possible!

<mark>12</mark>

BUILDING A TEAM

The Forever Business-Building Cycle.

Speed is of the essence and recruiting is essential – your business will grow in direct proportion to the speed at which you implement this cycle. To achieve your goals over the next 12 months it is vital to create momentum by sharing the products and opportunity with as many people as possible. This will create the energy, excitement and success you desire.



Part-time 2-5 contacts a day.

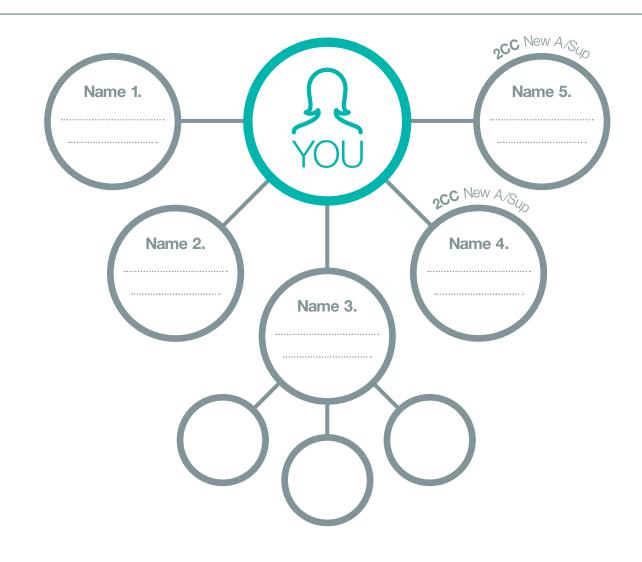


Full-time 10+ contacts a day.



Date and venue of your local Business Presentation. Venue Date Venue Date Date Date Date Date Date Date Venue Date Date Venue Date Date Date Date Date Date Date Date

IDENTIFY FIVE KEY PEOPLE



Notes	
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	•••••

SHARING THE FOREVER OPPORTUNITY

Who are the first people you are excited about sharing Forever with?

Name	Joanne Smith	Name		
Telephone	(0X) XXXX XXXX	Telephone		
Mobile	04XX XXX XXX	Mobile		
Address	123 Example Street	Address		
	City, STATE 2XXX			
Occupation	HR Manager	Occupation		
	Married Single / Partner Drives Yes No		Married / Single / Partner	Drives Yes / No
Age	38 Children 3 Ages 2,5,9	Age	Children	Ages
Hot Button	Money, Security	Hot Button		
Objective	no mortgage	Objective		
Personality	Self-employed / Outgoing Successful	Personality	Self-employed / Business Owner	Outgoing Successful
	Open Minded / Positive People Person Confident		Open Minded / Positive	People Person Confident
	Dissatisfied Professional Local		Dissatisfied	Professional Local
	✓ Caring Other		Caring	Other

SHARING THE FOREVER OPPORTUNITY

Name				Name				
Telephone				Telephone				
Mobile				Mobile				
Address				Address				
Occupation				Occupation				
	Married / Single / Part	ner Drive	es Yes / No		Married / Single /	Partner	Drives	Yes / No
Age	Childre	en A	Ages	Age	Chil	dren	Ag	ges
Hot Button				Hot Button				
Objective				Objective				
Personality	Self-employed / Business Owner	Outgoing	Successful	Personality	Self-employed / Business Owner	(Outgoing	Successful
	Open Minded / Positive	People Person	Confident		Open Minded / Positive	F	People Person	Confident
	Dissatisfied	Professional	Local		Dissatisfied	F	Professional	Local
	Caring	Other			Caring	(Other	

Notes	

	•••••

	•••••
	•••••

Notes	

SHARING THE FOREVER OPPORTUNITY

Who are the first people you are excited about sharing Forever with?

Name			Name				
Telephone			Telephone				
Mobile			Mobile				
Address			Address				
Occupation			Occupation				
	Married / Single / Partner	Drives Yes / No		Married / Single / Par	tner	Drives Yes	/ No
Age	Children	Ages	Age	Childre	en	Ages	
Hot Button			Hot Button				
Objective			Objective				
Personality	Self-employed / Business Owner	Outgoing Successful	Personality	Self-employed / Business Owner	Outgoing		Successful
	Open Minded / Positive	People Person Confident		Open Minded / Positive	People Pers	son	Confident
	Dissatisfied	Professional Local		Dissatisfied	Professiona	al	Local
	Caring	Other		Caring	Other		

SHARING THE FOREVER OPPORTUNITY

Name			Name			
Telephone			Telephone			
Mobile			Mobile			
Address			Address			
Occupation			Occupation			
	Married / Single / Partner	Drives Yes / No		Married / Single / Partne	er Drives`	Yes / No
Age	Children	Ages	Age	Children	n Ag	es
Hot Button			Hot Button			
Objective			Objective			
Personality	Self-employed / Business Owner	Outgoing Succ	Personality	Self-employed / Business Owner	Outgoing	Successful
	Open Minded / Positive	People Person Confi	iident	Open Minded / Positive	People Person	Confident
	Dissatisfied	Professional Loca	d	Dissatisfied	Professional	Local
	Caring	Other		Caring	Other	

Notes	

Notes	

MAKING CONTACT

Be Prepared.

- + Profile
- + Decide your objective
- + Which prospecting tool to use
- + Plan your words
- + Smile

Making the Call.

- + Get to the point
- + Keep it brief
- + Be excited
- + Think 'What's in it for them?'
- + Remember the objective

Keep it Simple.

We are sharing an 'invitation' not a 'presentation.'

The following are simple examples you can use to invite your prospect to take a look at what we do.

To start →

"Hello Sam, it's Steve here, how are you?

Do you have a moment?

Great!"

To continue →

Personality/Character:

"The reason for the call Sam, is that I have just started a fantastic opportunity which attracts open-minded/confident/successful/caring people and I immediately thought of you."

Hot button:

"Tell me Sam, you said you weren't happy at work, is that still the case?"

Value your help/opinion:

"I've started a business which I am really excited about and I thought about you. It has huge potential and I wondered if you may be able to help me. With your experience/background I would really value your help/opinion. Would you take a look?"

The business approach:

"Can I ask you a question? If I found a company that was unrivalled in the marketplace; that was booming in its sector; that was financially stable and where you and I could be incredibly successful without any risk, would you be interested in looking at it?"

To finish →

"Obviously, I don't know if it will be for you or not, only you can decide that. Let's meet up and I'll show you what it's all about. I am free Monday or Thursday, which is best for you?"

Or

"I would like to invite you to take look at our online video to give you an overview of the company, about the products and how the Marketing Plan works. When could you watch it? Ok, I'll give you a call on Friday at 6:30 p.m. to see what you think of it."

Health Benefits:

"I know that you are committed to maintaining or improving your health and I have just come across an amazing product which I think will help you. Can I stop by and show you what I've found?"

There will always be people you wish to share products with - that's a great way to start a call!

Using your story to make an effective call.

Below are several different ways to engage with your caller. Choose which works best for you.

01

- + Hello, is it a good time?
- + Hi, got a minute?
- + Hi, can you chat for a second?

02

- + I've got an idea I want to share with you.
- + Just started doing some work with an amazing company and wanted to share it with you.
- + Just started a new business and wanted to run it past you.

03

- + Not sure if it's for you
- + Not sure if it's right for you

04

+ Thought of you because you are (fill in the blank with characteristics checked on your profile sheet i.e. you are outgoing, open-minded, good with people).

05

+ Not sure if it's for you but I know it can give you (fill in the blank with what will be of benefit to them i.e. more income, work-life balance, time, freedom).

06

- + All I want to do at this stage is share information with you, and you'll know whether there's something here for you.
- + All I want to do is get some information in your hands, and you'll get a feeling if it's right for you.
- + Listen, just want you to have a look at some information, and you can decide if there's anything here for you.

07

- + What I'd like to do is:
- + Get together for coffee, show you some information, it will take us 20 minutes.
- + Put a 20 minute call in your calendar and I'll take you through some information online.
- + Give you a website to have a look at which has a short video overview.

Try and match the wants and needs to your prospect and you will get a better result.



MAKING CONTACT

Responding to questions.

Common question: "What is it?"

Your response: Choose 2-3 of the following bullet points:

- + "We are a multi-billion dollar global business, operating in over 150 countries."
- + "We have been in business for four decades and are financially stable."
- + "We are in the health and wellness industry, which as you know, is exploding!"
- + "The company is called Forever, have you heard of it?"

"What we need to do is meet up so I can run some information by you. What day suits you best? Alternatively, you can find more information online at **foreverliving.com.au** (or your FLP360 website)."

If your prospect has further questions

Tell your story, why you got involved, what you saw in Forever that attracted you.

Other common questions:

"Is it selling?"

"Is it pyramid selling?"

"Is it MLM/Network Marketing?"

Your response:

"That's interesting, what makes you ask that?" Then listen to the response.

Your response: "I understand how you FEEL, I FELT exactly the same, but what I FOUND was...

...Let's get together next week and I will explain what it's all about. Would Monday or Thursday be better for you?"

The fortune is in the follow-up

When sending out information, it is essential to follow-up at the time you agreed. Do not wait for your prospect to call you.

Following your One-to-One, online video or information sent, make sure you are ready to invite your prospect to the next step i.e., the Business Presentation.

"I thought you may have more questions. The next step is to come along to the Business Presentation, so that you can find out more, meet some of the people and get all of your questions answered. Actually, we have a presentation on (day) at (time) and I would be delighted for you to join me as my guest."

Never tell prospects that there is a presentation every week.

DEVELOP PROFILES

Every name on your 100+ list is a potential Customer, Forever Business Owner or a person that may say 'No' right now, but may, if asked, give you a referral.

In order for you to achieve the best results, take some time to fill in a Profile Sheet for each person, or jot down the relevant details in a notebook, taking into account your understanding of their possible needs and wants and how we can best help them with Forever.

Contact and Show

There are many ways to speak with people about Forever. You can email, send a text message, use social media sites, speak socially at your child's school or at work, etc...

...but by far the most effective way is to pick up the phone and have a chat.

Your prospect will feel and hear your excitement on the phone and it is infectious. It is not about being a clever salesperson with all the right words, but more about...

...letting people hear and feel your excitement...

...what you have found and how it may be of benefit to them.

It is important that you know what your objective is when making the calls. Is it to arrange a One-to-One? Is it to send out some information in the mail? Is it to send an online video or to show the products? Be clear on what you want to achieve before you make the call.

(See 'Making Contact' page 20-22)

Pipeline and Activity Tracking

So you can monitor your progress against your goals, you need to make sure that you are doing enough activity. The Activity Tracker Sheet is designed for you to record each call and track your prospect through to registration as an Assistant Supervisor.

The more people you speak with, the more you will sponsor into your team and the faster you will move through the plan to Manager and beyond.

(See 'Activity Tracker' page 30-31)



MEMORY JOGGER

This memory jogger list is a really useful way to prompt your memory to come up with new names; it helps to really open the mind and get you thinking about people you may know from all walks of life.

Family, friends and acquaintances.

Anyone you come into contact with or see in a social or leisure environment

- Grandparents
- Parents
- Parent's friends
- **Brothers**
- Brother's friends
- Sisters
- Sister's friends
- + Aunts and uncles

- Cousins
- In-laws
- Partner's family
- Partner's friends
- Children's friend's family
- Old school friends
- College friends

- + Married friends
- + Single friends
- + Workout friends
- + Vacation friends
- Church members
- + Greetings card list
- + Neighbours past & present

Workplace.

- + Co-workers
- Past co-workers
- + Partner's co-workers
- Current boss
- Past boss
- + Employees

- + Clients
- + Customers

Who do you know that is...

- Good communicator
- People person
- Hard working
- Honest
- Reliable
- Happy
- + Fun

- + Successful
- Confident
- Outgoing
- Caring
- Professional
- Open-minded
- Positive

- + Enthusiastic
- Dissatisfied
- + Looking for change
- + More deserving
- + In between jobs

Who do you know on...

- + Facebook
- + Pinterest
- + Instagram + LinkedIn
- + Phone Contacts
- + Email Lists

Who do you know who works in /as a...

Actuary Accountancy Advertising **Aerobics** Agriculture Air crew Architecture Armed forces Aromatherapy

Artist **Author** Baker Banking

Bar work Boat-building

Building Butcher Carpenter Caretaker Car hire Catering

Chemist Chiropractor

Construction Consultant Decorator Deliveries Dental Designer Dietician

Dog breeding/kennels Domestic cleaning

Driving instructor Dry cleaning Engineer Entertainment **Exhibitions**

Factory Farming Fashion **Financial** Fire service

Fitness Florist **Furniture** Gardening Golfing

Grocery Hairdressing Healthcare Herbalist

Homeopathy Hotel Housewife

Interpreting Laboratory

Doctor

Lecturer Library Lingerie Make-up

Mail order Management Marketing

Martial arts Mechanic Medicine

Optician

Orthodontics

Osteopathy

Parachuting

Paragliding

Pharmaceutical

Psychologist

Physiotherapy

Postal service

Quality control

Radiography

Receptionist

Recreation

Recruitment

Recycling

Reflexology

Refrigeration

Personnel

Plumbing

Police

Printing

Nanny News Notary Nursing Nutrition Opera

Image consultant

Landscaping Languages

Laundry Law

Restaurant Retail

Riding instruction

Secretarial Ski instruction

Social work Sports Stock broker

Supermarket

Surgeon Surveyor

Taxi driver

Teaching Technology

Telecommunication

Therapist

Transportation Travel service Undertaking Underwriting University Upholstery Voluntary Veterinary

Water skiing Wedding planner Welding

Window cleaning

Writing Yachting

MY 100+ LIST

Who do I know?

Name	Telephone/Contact	Comments
Joanne Smith	04XX XXX XXX	Theatre, Positive

Name	Telephone/Contact	Comments

Someone whom you least expect to join your team may be your next Manager.

MY 100+ LIST

Who do I know?

Name	Telephone/Contact	Comments

Name	Telephone/Contact	Comments

Your ability to master this business will give you the income you desire.

ACTIVITY TRACKER

Name	Warm or Cold	Telephone/Mobile	One-to-One,	Website, Video Chat
Name	Walli of Colu	relephone/Mobile	Date	Туре
Joanne Smith	Warm	04XX XXX XXX	23/04/18	One-to-One

Business Presentation		ess Presentation Register		ng Session	Comments
Date	Туре	Date	Date	Туре	Comments
26/04/18	Conference Room	26/04/18	26/04/18	Face- to-Face	Strong

Take action:



Make phone calls



an time with your sponsors.



Develop vour profile list.

lotes	7
	• • •

WHAT NEXT? 7-DAY PLAN

Prospecting – Who are you talking o about the business this week?	Other Activity
	Training and Other Events

WHAT NEXT? 7-DAY PLAN

Prospecting – Who are you talking o about the business this week?	Other Activity
	Training and Other Events

PRODUCT SHEET



Your Start Your Journey Business Pack:

		Would you use it?	Who do you know who would use it?
ACMARA A	Forever Aloe Vera Gel® The first product to receive certification by the International Aloe Science Council for purity, our Aloe gel supports your digestive system and helps nutrient absorption.		
ALOE LIPS ALOE LIPS FOREVER ALOE LIPS	Forever Aloe Lips® Made to serve your pout, this lip balm has Aloe, jojoba and three types of wax to smooth and soothe chapped, dry lips. It also includes myristyl myristate which is a skin conditioning emollient. Your lips will feel healthy and look show-off worthy.		
BRIGHT	Forever Bright® Toothgel Forever Bright® Toothgel is a gentle, non-fluoride formula combining 100% stabilised Aloe Vera gel with bee propolis.		
FORMER ALCE RESPONDENCE THE CONTROL OF T	Forever Aloe Berry Nectar® You can drink Forever Aloe Berry Nectar® with meals or alone. The delicious flavor is totally natural, prepared from a blend of fresh cranberries and sweet, mellow apples. Added fructose (a natural fruit sugar) sweetens it just enough to please both adults and children alike.		
Walson Hand South	Aloe Hand Soap Aloe Hand Soap provides a soothing experience with each use. Formulated from pure 100% stabilised Aloe Vera gel and natural cleansers, this paraben-free formula with gentle fruit extracts leaves your skin feeling soft and hydrated.		
ALOE PROPOLIS CREME	Aloe Propolis Creme Excellent as a skin moisturiser and conditioner, Aloe Propolis Creme is a rich blend of stabilised Aloe Vera gel and bee propolis, with other ingredients recognised for their contribution to healthy skin – including Chamomile, one of nature's best-known skin care botanicals. Vitamins A and E complete the formula, recognised for their natural skin-conditioning properties.		

		Would you use it?	Who do you know who would use it?
	Aloe Vera Gelly		
ALOE VERA GELLY	Essentially identical to the Aloe Vera's inner leaf, our 100% stabilised Aloe Vera gel lubricates sensitive tissues safely. Specially prepared for topical application to moisturise, soothe and condition, Aloe Vera Gelly is a thick, translucent gel containing humectants and moisturisers. Readily absorbed by the skin, it soothes without staining clothes.		
	Aloe Moisturising Lotion		
ALGE SOMETIMENTS LOTTON LOTTON PROPERTY PROP	This unique lotion has outstanding humectant and moisturising properties. It contains collagen and elastin to keep the skin smooth, soft and elastic while maintaining the skin's natural pH balance. Thicker than our Aloe Lotion, it is ideal for replenishing lost moisture and restoring skin's soft, silky feel.		
MACE HEAT LOTION	Aloe Heat Lotion		
	Stretch no further than to grab a tube of Aloe Heat Lotion. A rich, emollient lotion containing warming agents and Aloe, it's ideal for soothing stress and strain.		
	Aloe Ever-Shield®		
ALOE EVIESHIELD Subsection NO M 24502 0814	Made with stabilised Aloe Vera gel, this gentle blend of ingredients contains none of the harmful anti-perspirant aluminum salts found in many other deodorants on the market.		
	Alaa Jaiaha Ohammaa		
	Aloe-Jojoba Shampoo Our favorite ingredient, Aloe, naturally supplies		
Aloe-Joine Aloe-Joine A	saponins which helps create a gentle lather. Jojoba gives a keratinising effect that brings out the hair's		
	natural colours and brilliance. These ingredients also remove even the clingiest oils while simultaneously soothing your scalp.		
¥ <u>0</u>	Aloe-Jojoba Conditioning Rinse		
Aloe Jojoba *	This complementary conditioning rinse is fortified with vitamin B5, macadamia, jojoba and Forever™ Essential Oils Lavender oil which will give your hair extra shine and		

The products you personally use are the products you will retail. Use everything.

manageability. A pH-balanced formula, this conditioning rinse will coat your hair shaft to help eliminate split ends.

PRODUCT SHEET

Your Start Your Journey Business Pack:

Would you use it?

ARGI+

ARGI+®

ARGI+® provides 5 grams of L-Arginine per serving plus synergistic vitamins to give your body the boost it needs to keep going all day long. L-Arginine is an amino acid that plays many important roles in the body, from supporting cellular function to boosting nitric oxide production. Mixed with Forever Aloe Vera Gel® for an added boost, you will love the taste of ARGI+®!



Forever Arctic Sea®

Containing an ultimate and exclusive blend of oils: fish, and high oleic olive oil, this is the Omega-3, EPA and DHA supplement. Also featuring vitamin E, Forever Arctic Sea® is not sourced from one, but three pure fish oils: anchovy, salmon and cod. This well rounded supplement supports key areas of the body like the cardiovascular, digestive and immune systems as well as brain and eye health.



Why Forever



Aloe Brochure



Product Brochure



First Steps to Manager

Products may vary due to availability.

Other Key Forever Products:

C9

Who do you know

who would use it?

С9тм

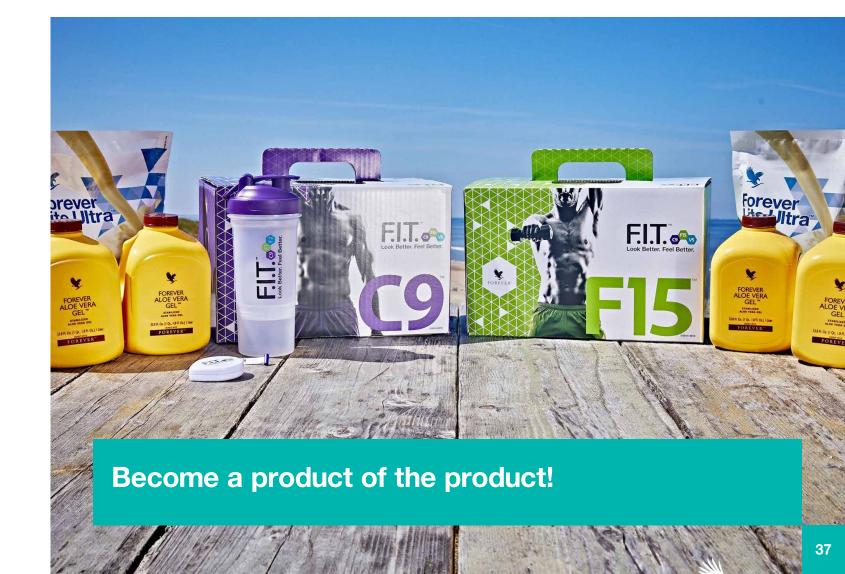
The CLEAN 9™ program can help to jumpstart your journey to a slimmer, healthier you. This effective, easy-to-follow 9 day cleansing program will give you the tools you need to start transforming your body today!

F15™



No matter whether you are just getting started or already an expert, F15™ has beginner, intermediate or advanced nutrition and exercise programs to help you on your fitness and weight management journey. Each 15-day program is specially designed to provide you with the knowledge that you need to get inspired, help you make permanent changes toward a healthier lifestyle and continue your transformation.

	Who do you know
Would you use it?	who would use it?



MY FIRST STEPS TO MANAGER

Esma Bak & Tugrul Arslan.

Eagle Managers, Melbourne, VIC

What an incredible journey it's been so far! It didn't take much time for us to fall in love with the products and to develop a passion for us to tell everyone about them!

All we have done is share our passion which has lead us to where we are today. We love Forever's products and we love Forever's generosity! We love the friendships we have formed through sharing the incredible opportunity and we definitely love the freedom we now have. We used to work over 60+ hours a week and the thought of travel let alone attending friend and family gatherings and



events was only a dream. Now with Forever, that dream has come true now having the freedom to decide how and where we spend each day!

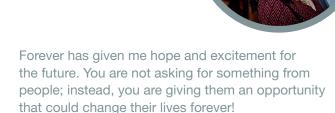
Forever is truly an amazing Global opportunity with countless incentives. From free holidays twice a year to car plans, bonus cheques to gifts everything is available to take home. All you need to do is set your goals and

Earl Garcia.

Recognised Manager, Las Vegas, Nevada

They say if you love what you're doing, you'll never work a day in your life - this was my case.

I am always excited, having fun, experiencing new places, meeting new friends, and I've enjoyed every bit of it. In the beginning, it was difficult to approach people, but then I realised it would be selfish of me not to share this amazing opportunity that not only changed my life, but millions of lives around the world.





Recognised Manager, Hammonds Plains, Nova Scotia

Forever has truly given my life excitement knowing that I can have complete control over my finances and design and achieve the life I desire through my own hard work.

I had absolutely no background in sales before joining Forever and had no clue how I was going to do the business. I just said YES, this is for me and YES, I can be successful at this after seeing the opportunity and realising what it was. I would just have to learn and teach myself the skills needed to move forward.



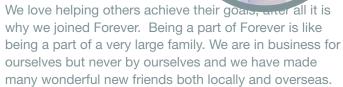
Being thrown into a leadership role when I had no experience with it has been challenging and I've admittedly made some mistakes along the way. But, in order to grow and develop, we have to make mistakes and learn from them. I see a bright future with Forever, one that grows brighter day by day.

Tim & Michelle McCranor.

Managers, Adelaide SA

With Forever we found a way to help others gain a lifestyle of opportunity and freedom.

We used to run our own successful business. We had a very comfortable lifestyle but we worked long hours, 7 days a week and it was incredibly stressful. We eventually decided to retire and after taking 3 months respite, we really wanted to help our friends get ahead and afford the same choices as we had. Not purely from a financial perspective, but to also have the freedom to choose where and how to spend each day. We had been using Forever products that our sponsor shared with us for quite some time and we both knew that Forever was the answer.



We now have a fun professional business that is willable to our son. We spend our days loving what we do and are nowhere near as stressed as we used to be. Forever is the best thing that ever happened to us and we know it can be the best thing to happened to you too!









Notes	Notes	

MISSION STATEMENT

We will create a profitable environment where individuals can, with dignity, be what they want to be: where integrity, empathy and fun are our guides. We will create and cherish a passion for, and belief in, our company, our products and our industry. We will seek knowledge and balance and above all, we will be courageous as we lead our company and Forever Business Owners.

We are so privileged to have helped so many people achieve a better life through their hard work to build their Forever businesses.

Having joined, you too have the ability to achieve greatness, not only through the rewards of the Forever Marketing Plan, but also through the personal skills you will gain along the way. You will learn to communicate better. You will learn to lead others to a better life. If you will apply the principles you have learned in this book, regularly and consistently, I am confident you will succeed as so many have before you. Here's to a healthier, happier, more successful you!

Forever yours

Gregg Maughan
President
Forever Living Proc

Forever Living Products

