FORESER

🔻 : AUSTRALIA 🄏 : NEW ZEALAND 🚥 🛘 NEW CALEDONIA 🔀 PAPUA NEW GUINEA 🚟 🕏 FIJI 📂 VANUATU

May 2015



HOW TO BECOME AN EAGLE MANAGER

QUALIFY FOR EMR2016 IN COSTA NAVARINO GREECE

GLOBAL RALLY HIGHLIGHTS

AN EXPERIENCE OF A LIFETIME THAT YOU CAN BE PART OF NEXT YEAR

Get in Touch

FOREVER LIVING PRODUCTS AUSTRALIA

Willow Grove, 34 Phillip St, Parramatta, NSW, 2150

Forever Business Presentations

Online Wednesday Evenings 7:30pm - 9:00pm (Sydney) 7:30pm - 9:00pm (Perth) Replay Available for 24hrs after Perth www.flpaus.com.au/onlinebp

Australia FBO Support

Phone: 02 9635 3011 Fax: 02 9635 3563

Email: enquiries@flpaus.com.au Hours: Monday - Friday 9am - 5pm

Product Centre

Hours: Monday - Friday 9am - 6pm Wednesday 9am - 9pm Saturday 10am - 2pm

FOREVER LIVING PRODUCTS NEW ZEALAND

278 Manuka Rd, Epsom, Auckland 2563

Phone: 09 309 2563

Email: flpnz@foreverliving.co.nz

Forever Business Presentations

Wednesday Evenings 7:00pm - 8:30pm

Websites

foreverliving.com.au discoverforever.com travel-forever.com foreverresorts.com forever-giving.com foreverfotos.com

Social Media

- facebook.com/ForeverLivingAus
- instagram.com/forever australia
- twitter.com/flpcorporate #discoverforever
- pinterest.com/foreverliving
- youtube.com/aloepod





Forever Australia Reaching New Heights

April was a great month for Forever Australia. We represented Australia and New Caledonia at the Global Rally in Singapore with a group of wonderful Forever Business Owners. The Global Rally is an event that truly has to be seen to be believed, and is something every FBO can work towards.

We had the pleasure of meeting Emma Cooper an amazing FBO from the UK who in just 13 months accumulated 5000cc, qualified for all of Forever's incentives and picked up a Chairman's Bonus Cheque for \$33,000. Emma's story is very inspirational and her success proves that you can build your Forever Business as quickly or as slowly as you choose.

Forever Australia was presented with various awards, most significantly, Increase in Country Case Credits. To this we have to thank all of you, the amazing Forever Business Owners. Australia and the Pacific Islands have accomplished so much over the last few months and we have to set our sights on our next goal which is to qualify for the Chairman's Bonus Incentive.

Working individually can sometimes be challenging, but if we come together and work as a TEAM we can truly achieve GREATNESS!

Forever Australia has big plans for the coming months with excellent training events lined up which we know everyone will benefit from. Keep up to date with what is happening online and in your state.

We hope you have an incredible month!

Your Country Sales Managers Shawn & Vanessa Marinakis

Rex's Message

Flying High

A man is never taller than when bending to help another. Over the years I've heard many variations of this quote, originally attributed to Abraham Lincoln. To be truly successful you must help those around you and, in elevating them, you are able to elevate yourself. It was on this powerful notion that Forever was built. I have seen countless examples of our Forever Business Owners building their own success by first helping their downline to achieve their goals.

"Sometimes in our busy lives we may forget that we are blessed with the opportunity to impact the lives of others every single day." Our Eagle Manager program brings this into focus and rewards those who are helping other people look and feel better, be financially secure and live the life of their dreams. Eagle Manager's Retreat isn't just about global travel or additional incentives and training – though it is those things too – it's about helping others fly each and every day. Being able to enrich the lives of others around the world is an amazing privilege.

May 1st marks the end of the 2015 Eagle Manager qualification period and the beginning of a new one. To those who qualified, congratulations! Your dedication and hard work has brought you to this momentous achievement. What is your next big goal? Chairman's Bonus?

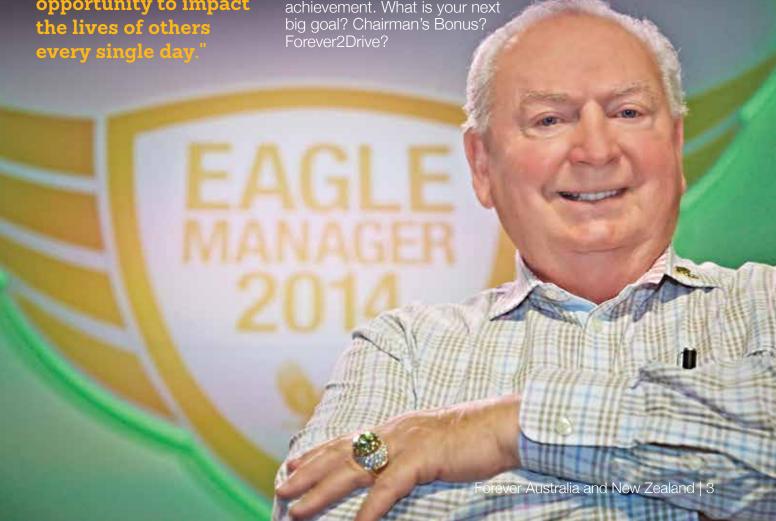
For those of you who just missed qualifying, now is the time to set your goals and start planning to achieve Eagle Manager this year. We are just days away from announcing our exciting new destination for Eagle Manager's Retreat 2016, and I can tell you it's somewhere that you definitely won't want to miss!

Thank you for all that you do. Keep flying high!

Forever yours,

Sa Malegna

Rex Maughan CEO



DISCOVER THE SECRETS OF SUCCESS.



COSTA NAVARINO
COSTA NAVARINO
COSTA NAVARINO
COSTA NAVARINO
EAGLE
MANAGERS
RETREAT



www.discoverforever.com

HOW TO BECOME AN EAGLE MANAGER

Eagle Manager Status is earned and renewed each year by meeting the following requirements during the qualification period of May through April, after qualifying as a Recognized Manager.



BE ACTIVE AND LEADERSHIP BONUS QUALIFIED (EVEN IF YOU DO NOT HAVE ANY MANGERS IN YOUR DOWNLINE). CASE CREDITS GENERATED DURING THE MONTHS YOU ARE NOT LEADERSHIP BONUS QUALIFIED WILL NOT COUNT TOWARDS THE INCENTIVE.

GENERATE AT
LEAST 720 TOTAL
CASE CREDITS,
INCLUDING
100 NEW CASE
CREDITS.

PERSONALLY SPONSOR AND DEVELOP AT LEAST 2 NEW SUPERVISOR LINES.

SUPPORT ONLINE AND REGIONAL MEETINGS.

In addition to the requirements listed above, Senior Managers and above must also develop and maintain Downline Eagle Managers, as outlined in the following schedule.

Each Downline Eagle Manager must be in a separate sponsorship line, without regard to how many generations down. This requirement is based on the Manager position qualified for at the beginning of the calendar year.

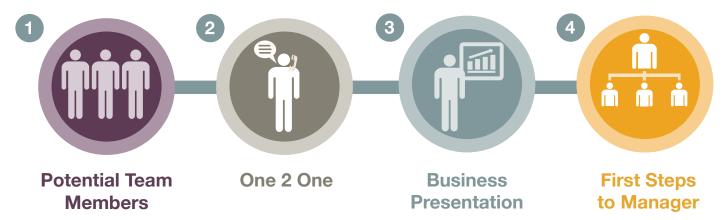
Senior Manager: 1 Downline Eagle Manager Soaring Manager: 3 Downline Eagle Managers Sapphire Manager: 6 Downline Eagle Managers Diamond-Sapphire: 10 Downline Eagle Managers

All requirements must be achieved in a single Operating Company, with the exception of the NEW Case Credit requirement and the Downline Eagle Manager requirement, as clarified further in the Company Policy.

For more information on the Eagle Manager Qualification please see the Company Policy at www.foreverliving.com.au

Forever's Tools for your Trade

A Guide to the Forever Systems and Tools to Build Your Business



A common question throughout Forever is, "How do I build a successful Forever Business". The simple answer is to dedicate your time and effort day after day and the results will come. This is a tried and tested method that has brought incredible results to many Forever Business Owners around the world. This is the one consistent answer amongst every successful FBO and the one discipline that is quaranteed to bring success.

In saying this, Forever is here to help and assist you upon this journey. This journey should have a simplified approach so that anybody from any walk of life has the same opportunity at success regardless of circumstance. We have created a range of tools for all FBO's to utilise which can simplify the prospecting process, offering the Forever Opportunity and guide Sponsors to train new Team Members during their pathway to Manager and

beyond. Below is a four step process that we have created to assist each and every FBO upon their path to success. Remember, it's never too late to start, you just have to take that first step.

1. Potential Team Members

Identifying Team Members may sound like a simple process, however, too many FBO's become stuck once their list of close friends and family members is exhausted and then don't know where to turn. On a personal basis, the First Steps to Manager is a vital exercise book designed to aid you in finding new contacts, how to profile individuals to give you the best opportunity at successfully recruiting them as well as describing approaches on how you can contact new prospects, what to say to them and even offer ideas for hosting your first product launch. If you haven't worked through this book, you

should get your hands on it and spend some serious time working through it.

2. One 2 One

Once you have made contact and arranged an online or in person meet up, it is time for the One 2 One. Of course you can skip this step and go straight to the Business Presentation for all those super keen prospects, however many individuals will want a little more information before they are ready for a full Business Presentation. Forever has created glossy booklets that can greatly assist in this process. They are full of pictures and it outlines the amazing Forever opportunity, this book removes the pressure as you simply have to read what is on the pages and in 15 minutes, you've successfully completed a One 2 One. Better yet, leave this book with your prospect as they will take it home, and leave it on

their coffee table and all their visitors will see it and ask, "what's this all about"....now you're prospecting without even being in the room!

3. Business Presentation

Once the opportunity is discussed and your prospect wants to know more, it is time to offer a Business Presentation. Learning to present the Forever Opportunity is crucial to your success. This can take several weeks or several months, but the fact remains that all successful Forever Business Owners should be ready to present a Business Presentation anywhere and at any time. This can be a daunting task for many so we run official Forever Business Presentations weekly on Wednesday evenings at 7:30pm (Sydney time) online. This is streamed live so everybody across the country can join in, as well as a second session running at 7:30pm Perth time for any FBO's within a different time zone. These sessions are recorded and made available to replay for 24 hours after the online session so if you or your prospect couldn't join us for the event, you can watch it at a more suitable time. Many FBO's attend one or two of these meetings and then say, "I don't have to attend anymore because I know all of the information"..... the simple response to this is if you cannot stand in front of a mirror and run this presentation yourself for 40 minutes, then you need to watch every week until you

can. Use this as not only a recruitment tool, but also a means where you can learn about the business that will make your wildest dreams a reality if you invest your time!

4. First Steps to Manager

So we are at the final stage of the cycle as what once began as a "prospect" has decided to join your Team... Congratulations! At this point you are no longer purely an FBO, but also a Sponsor! Being a Sponsor is excellent as it will ideally lead to an increased income opportunity however it is also a great responsibility. It's largely the Sponsor's role to guide each and every new team member through the basics of Forever. Discussions such as where and how to recruit and how to build a successful business must all be had and trained if you want to increase your chances at their success. Though this process itself can be quite a task, working through The First Steps to Manager Workbook can greatly simplify this role. What first helped you get your grounding within Forever, is here to aid you in your role as Sponsor. Everything you need to train your new Team Member is listed within this exercise book. This is an invaluable tool that all FBO's should be working through individually and offering to all new FBO's and working with them to aid them in their success. Remember, the more successful you can assist your new Team Members to become, the more successful your Forever Business will

be. The Forever Business
Model is a business based
on duplication and replication
- what you teach your Team
Members, they will go on
to teach their own Team
Members.

The number one thing to remember is that when you are a part of Forever, you're never alone. We are constantly working on better ways of delivery, training and success and the coming months will see no shortage of this. While we can't say too much, you should all know that there will be some exciting training announcements and programs coming soon that all FBO's will able to apply to their own Businesses.

"FBO's should be ready to hold a Business Presentation anywhere and at any time"

So in closing, practise the processes listed above regardless of your experience within Forever. Practise makes perfect and take ownership of your Business. If you truly want to succeed, learn the Forever Recruiting Framework, apply it to achieve your own amazing results and then teach this to your Team to reap the benefits of Forever. Do this and you will be well on your way to Manager and beyond!

Shawn Marinakis Country Sales Manager

SINGAPORE GLOBAL RALLY 2015

AN EXPERIENCE OF A LIFETIME! SOMETHING EVERY FOREVER BUSINESS OWNER CAN BE PART OF.

Imagine an expo hall filled with over 7,000 Forever Business Owners having the time of their lives. The Global Rally is an experience of a lifetime and fully sums up exactly what Forever is all about... FUN!

Qualifiers stayed in the prestigious Marina Bay Sands Hotel, they recieved complimentry Forever Visa Money Cards loaded with spending money, Products and Promotional items on arrival. Flights, Accomodation, Meals, Entertainment and Activities are all included. Each day qualifiers

recieved training from the Best in Forever, Jane Leach and Rolf Kipp to name a few.

There were 100 more Chairman's Bonus Cheques handed out this year, and a grand total of \$25 million given away.

This experience is open to all Forever Business Owners and is achievable.

Next year's Rally will be in the beautiful city of Johannesburg, South Africa. Will you do what it takes to be apart of the best Forever has to offer? It's up to you!









Forever Australia and New Zealand | 8





Claudia &
Bernard
Bayan
Global Rally
Qualifiers
from New
Caledonia

Forever at Sentosa Island & Universal Studios followed by a Forever private Beach Party

INSPIRED



\$24,488,586

REVER
DATE 23/4/

Chairman's Bonus Cheques total amount given away \$24,488,586

















Promotions

March 2015

ASSISTANT SUPERVISORS

AUSTRALIA

LIVANOS, ANTOINETTE SANDS, ALISON SARAH, ROSS ANTONY PHILLIPS, CARLEY, TRINITY PIKOS, STEFONOS KONDOS, ANNA HAMMOND, EMILY REBECCA, CHRIS WILLIAM PARKER, AMY HAWKE, LISA PATRIMONIO, BENJAMIN PASTERA, REDENTA F SALVADOR, LIZA, ROSALINO KRATSCHMER, FRANZ, VERA LUCIA ATAIDE CLEARY, JOSEPH MCCONAGHIE, LYNNE, TEMPLE-HEALD, KAREN MASTERS, ALEX GORSKI, CHRISTINE ANN MANSARAY, JOHN WILLIAMSON, JOHN WILSON-BAKER, KELLIANN LOUISE, BAKER, A MILBOURNE, LISA, DENCH, DANIEL **FULTON, SARAH JAY** MCCRANOR, TIMOTHY DOMONIC, MICHELLE LEWIS-GEORGE, GILLIAN MICHELLE **BROMLEY, JENNIFER MARY** PATEL, JITENDRA, NEETA MAGDARAOG, JENNIFER, PHILIP MILLAR, JULIE R HASSANEIN, SALWA A, SALWA A **DUFFY, CHRISTINE** BAKER, KEEVA MARIE, GARY TAYLOR, MANDY SAMUELS, CHARLES MALCOLM MC CABE, AOIFE MOLONEY, SHAUNA THINA TAEYALU, VIGNESWARAN, **GUNASEGARAR** CONNOLLY, SINEAD LEGGE, HAYLEY, NATHAN ANDERSON, VICTORIA EMMA JAYNE, ROBERT ARNOLD, JILLIAN GWENDA

NEW CALEDONIA

DHAISNE, SANDIE CHANTAL
GIOT, DAVID VINCENT, NAKATAHANA
NGUYEN DUC, MICHEL, TRAN,
FRANCOISE
RIGOLLEAU, JEAN, PIERRETTE
NGUYEN, ANNIE, YANNICK
XULUE, PIERRE, MAKA
INOKE, REMY

FIJI

MUSUDOLE, LOATA VUNIMO, TEVITA

PAPUA NEW GUINEA

ANENO, STAN, KURI, NANA MAVE, DORIS MUYE, MONICA

NEW ZEALAND

COCHRAN, KRYSTAL LEE
APORO, BETH, ZEB
ARORA, NEETU, LATA, PREM
CURTIS, PAULA LYNN
DOHERTY, BECKY SARAH, MARC
ELLIMAN, KATHRYN MARIE, MARTIN J
MOON, SARA ANN, ROBB, MICHAEL JA
ROBINSON, STEVE ERNEST, JEAN
TE WHATA, PHILIP CHRISTIAN
THORNTON, SARA, PAUL
WILSON, SHERMAN ALLAN, PEGGY TE

SUPERVISORS

NEW ZEALAND SANDY, SAMANTHA, STUART

ALLISON, VIVIENNE ANNE

Top Leaders

March 2015

TOP DISTRIBUTORS

Total Case Credits

- 1. BAYAN, CLAUDIA
- 2. CHAN, VINCENT
- **3.** GOUSSOT, ROSELYNE
- LOVE, NORMA E.
- 5. LAI, LUC

TOP TEAM BUILDERS

Your Personal and Non-Manager Case Credits for the Month

- 1. GOUSSOT, ROSELYNE
- 2. LOVE, NORMA E.
- 3. BAYAN, CLAUDIA
- 4. GEILESKEY, DEBRAMARIE
- **5.** SALOMON, MARIE-CLAUDE

TOP RECRUITERS

Most Novus Customers Recruited

- 1. GOUSSOT, ROSELYNE
- 2. LEE, CEDRIC C
- 3. TUAGA. MALIA
- 4. BAYAN, CLAUDIA
- **5.** ANTONIOU, MATINA

Sales Leaders

4cc Active for 3 Consecutive Months

CLAUDIA BAYAN
ELIZABETH A ELSE
DEBRAMARIE GEILESKEY
NORMA E. LOVE
DAO ZHI LAI
VINCENT CHAN
ALEX VUONG
CEDRIC C LEE
MARCIA Y.P. FOO
KE NING WU
JANET CHUN YING HO
SUSAN ORIAS LUSDOC

KE NING WU
JANET CHUN YING HO
SUSAN ORIAS LUSDOC
VIRGINIA REYES BAGALAY
HENRY Z X WU
MALIA TUAGA

ROSELYNE GOUSSOT-LAI THI DUYENS MARIE-CLAUDE SALOMON

SOUN JULIA

MICKAELA URBEN

DIDIER DUBUC

CHRISTINE FRANCES REFALO

SUETLANA RASIC

JACQUELINE HELENA MCKENZIE

NOELA KENNEDY

MARIE NEA

NAOMI WATTERS

NATALIE CHARMAINE BAILEY

GEMMA LOUISE DINGLE

LAURIE BETH WEBB

RYOKO TATENO

Accumulating 4CCs a month is the basis of the Forever Marketing Plan. Gaining 4CCs a month encourages personal use and retail sales. Do this, and the first stages of developing a business are complete. 4CCs makes you Active, it is also the qualification needed to be eligible for the monthly bonus, not to mention all Company Incentives.



The Global Rally is unquestionably one of the most momentous and exciting events ever to feature in the Forever calendar.

With thousands of Forever Business Owners joining together from around the world, the Global Rally celebrates and recognises the achievements of the Forever Global Community.

