



New and Improved Bonus Recap

We are pleased to announce a newly-formatted Bonus Recap beginning November 2010. This sheet explains the features and defines the column headings.

- We show a breakdown of the Case Credits so you will know whether the Case Credits associated with each order falls under the category of Personal, New Dist, Pass-Thru, Non-Manager or Leadership.
- We show a breakdown of the Bonuses so you will know whether the Bonuses associated with each order falls under the category of Personal, New Dist, Group or Leadership.
- We show a breakdown of the Profits so you will know whether the Profits (if any) associated with each order falls under the category of New Dist or Retail.
- The Total Bonus column is the combination of all the Bonus and Profit Columns.
- After the Order Detail, there is a field showing the Total number of Distributors listed on the Recap.
- For those on Direct Deposit who are getting payments throughout the month, the Sections that show the Detail of the NDP and Retail Profits are in order by most recent activity to oldest activity. We have also included a column to show the Withholding (if any) and the Net Profit. The Net Profit is what is shown in the Order Detail as well.

Definitions

Personal CC – Case Credits of purchases made by you personally or by a Retail Customer who selected you as the referring distributor (100%).

New Dist CC – Case Credits of purchases made by someone at Distributor level in your downline where you are the 1st one in the upline who is A/S or above (100%).

Pass Thru CC – Case Credits of purchases made by a Non-Manager in your downline that pass through an Inactive Manager in between (100%). These do not count toward your Leadership Qualification.

Non-Manager CC – Case Credits of purchases made by a Non-Manager in your downline where you are the first Manager in the upline (100%).

Leadership CC – Case Credits of purchases made by your Active Downline Manager Groups (1st gen: 40%, 2nd gen: 20% & 3rd gen: 10%).

Personal Bonus – Bonus on orders placed in your own name or your retail customers.

New Dist Bonus – Bonus on New Dist orders where you are the 1st one in the upline who is A/S or above.

Group Bonus – Bonus on Non-Managers in your Downline where you are the first Active Manager in the upline.

Leadership Bonus – Bonus on Active Managers in your Downline and their groups.