



# NEW DISTRIBUTOR price list

|                                                            | Code                    | PRODUCT                    | Unit case Credits | Rand Unit Price |
|------------------------------------------------------------|-------------------------|----------------------------|-------------------|-----------------|
| Prices include VAT and subject to Dollar/Rand Rate of 8.00 |                         |                            |                   |                 |
|                                                            | <b>SONYA PALETTES</b>   |                            | <b>0.510</b>      | <b>891.52</b>   |
| <b>PALETTES</b>                                            | 100                     | Shimmers                   |                   |                 |
|                                                            | 101                     | Autumn Hues                |                   |                 |
|                                                            | 102                     | Night on the Town          |                   |                 |
|                                                            | 103                     | Barely Pink                |                   |                 |
|                                                            | 104                     | Dusty Rose                 |                   |                 |
|                                                            | 105                     | Plum 'N Berry              |                   |                 |
|                                                            | 106                     | Summer's Kiss              |                   |                 |
|                                                            | <b>SONYA FOUNDATION</b> |                            | <b>0.119</b>      | <b>207.76</b>   |
| <b>FOUNDATION</b>                                          | 108                     | Soft Ivory                 |                   |                 |
|                                                            | 107                     | Porcelain                  |                   |                 |
|                                                            | 109                     | Rose Beige                 |                   |                 |
|                                                            | 110                     | Sunset Beige               |                   |                 |
|                                                            | 111                     | Fawn                       |                   |                 |
|                                                            | 112                     | Butter                     |                   |                 |
|                                                            | 113                     | Golden Sun                 |                   |                 |
|                                                            | 114                     | Mocha                      |                   |                 |
|                                                            | 115                     | Raisin                     |                   |                 |
|                                                            | 116                     | Chocolate                  |                   |                 |
|                                                            | 182                     | Natural Beige              |                   |                 |
|                                                            | 183                     | Vanilla Bisque             |                   |                 |
|                                                            | <b>SONYA LIPSTICK</b>   |                            | <b>0.071</b>      | <b>123.68</b>   |
| <b>LIPSTICK</b>                                            | 117                     | Sheer Peach Fuzz           |                   |                 |
|                                                            | 118                     | Coffee Cream               |                   |                 |
|                                                            | 119                     | Barely Pink                |                   |                 |
|                                                            | 120                     | Sheer Bliss                |                   |                 |
|                                                            | 121                     | Sheer Chocolate Kisses     |                   |                 |
|                                                            | 122                     | Almond                     |                   |                 |
|                                                            | 123                     | Pink Champagne             |                   |                 |
|                                                            | 124                     | Dusty Rose                 |                   |                 |
|                                                            | 125                     | Brandy Ice                 |                   |                 |
|                                                            | 126                     | Wineberry                  |                   |                 |
|                                                            | 127                     | Hologram - Shimmer Shade   |                   |                 |
|                                                            | 128                     | Solid Gold - Shimmer Shade |                   |                 |
|                                                            | <b>SONYA EYESHADOW</b>  |                            | <b>0.057</b>      | <b>98.08</b>    |
| <b>EYESHADOW</b>                                           | 131                     | Phantom                    |                   |                 |
|                                                            | 132                     | French Vanilla             |                   |                 |
|                                                            | 133                     | Ginger                     |                   |                 |
|                                                            | 134                     | Mink                       |                   |                 |
|                                                            | 135                     | Linen                      |                   |                 |
|                                                            | 136                     | Blue Bayou                 |                   |                 |
|                                                            | 137                     | Barely There               |                   |                 |
|                                                            | 138                     | Cool Breeze                |                   |                 |
|                                                            | 139                     | Maple Syrup                |                   |                 |
|                                                            | 140                     | Fudge Brownie              |                   |                 |
|                                                            | 141                     | Cactus Green               |                   |                 |
|                                                            | 142                     | Satin                      |                   |                 |
|                                                            | 143                     | Birch                      |                   |                 |
|                                                            | 144                     | Wildberry                  |                   |                 |
|                                                            | 145                     | Sterling - Shimmer Shade   |                   |                 |

## SOUTH AFRICA

|                       |                                   |                                |              |               |
|-----------------------|-----------------------------------|--------------------------------|--------------|---------------|
|                       | <b>SONYA EYESHADOW (cont)</b>     |                                | <b>0.057</b> | <b>98.08</b>  |
| <b>EYESHADOW</b>      | 147                               | Purple Rain                    |              |               |
|                       | 148                               | Crystal Waters - Shimmer Shade |              |               |
|                       | 149                               | Moonlight - Shimmer Shade      |              |               |
|                       | 150                               | Pot of Gold - Shimmer Shade    |              |               |
|                       | 151                               | Glacier Ice - Shimmer Shade    |              |               |
|                       | 152                               | Hologram - Shimmer Shade       |              |               |
|                       | 153                               | Sunfire - Shimmer Shade        |              |               |
|                       | 154                               | Whipped Cream                  |              |               |
|                       | 155                               | Charcoal                       |              |               |
|                       | <b>SONYA TRIOS</b>                |                                | <b>0.071</b> | <b>177.92</b> |
| <b>TRIOS</b>          | 203                               | Springtime                     |              |               |
|                       | 204                               | Sedona                         |              |               |
|                       | <b>SONYA BLUSH</b>                |                                | <b>0.076</b> | <b>131.44</b> |
| <b>BLUSH</b>          | 156                               | Nature                         |              |               |
|                       | 157                               | Sienna                         |              |               |
|                       | 158                               | Bashful                        |              |               |
|                       | 159                               | Rosewood                       |              |               |
|                       | 160                               | Flare                          |              |               |
|                       | 161                               | Rose Petal                     |              |               |
|                       | 162                               | Berry Rose                     |              |               |
|                       | 163                               | Mauve                          |              |               |
|                       | 164                               | Wildberry                      |              |               |
|                       | 165                               | Sunset                         |              |               |
|                       | <b>SONYA POWDER - TRANSLUCENT</b> |                                | <b>0.076</b> | <b>131.44</b> |
| <b>POWDER</b>         | 167                               | Light                          |              |               |
|                       | 168                               | Medium                         |              |               |
|                       | 169                               | Deep                           |              |               |
|                       | <b>SONYA MASCARA</b>              |                                | <b>0.071</b> | <b>123.68</b> |
| <b>MASCARA</b>        | 170                               | Black                          |              |               |
|                       | 171                               | Brown Black                    |              |               |
|                       | 172                               | Brow Fix - Clear               |              |               |
|                       | <b>SONYA EYE/LIP PENCIL</b>       |                                | <b>0.049</b> | <b>84.88</b>  |
| <b>PENCILS</b>        | 173                               | Mahogany                       |              |               |
|                       | 174                               | Midnight Black                 |              |               |
|                       | 175                               | Cocoa                          |              |               |
|                       | 176                               | Burnished Brown                |              |               |
|                       | 177                               | Mystique                       |              |               |
|                       | 178                               | Jazz                           |              |               |
|                       | 179                               | Grapevine                      |              |               |
|                       | 180                               | White Clarifier                |              |               |
|                       | 181                               | Golden Shimmer - Shimmer Shade |              |               |
|                       | <b>SONYA LIP GLOSS</b>            |                                | <b>0.049</b> | <b>84.88</b>  |
| <b>GLOSS</b>          | 190                               | Crystal Clear                  |              |               |
|                       | 191                               | Vanilla Pearl                  |              |               |
|                       | 192                               | Sunglow                        |              |               |
|                       | 193                               | Berry Mauve                    |              |               |
|                       | <b>MINERAL MAKE-UP</b>            |                                | <b>0.117</b> | <b>203.44</b> |
| <b>MINERAL POWDER</b> | 308                               | Natural                        |              |               |
|                       | 309                               | Amber                          |              |               |
|                       | 310                               | Caramel                        |              |               |