

此項文件是為譯文稿，只是當作說明解釋英文申請書中的內容條文，不可當作正式申請書使用。

FOREVER LIVING PRODUCTS

代理商申請書

7501 E. McCormick McCormick Parkway, Scottsdale, Arizona 85258

www.foreverliving.com

身為傳銷商，本人同意並明白：

1. 本人為年滿 18 成人，謹代表自己個人參與這項事業。
2. 本人已經參加過由公司委任的代表所主辦的正式說明會，並在說明會中取得認證資格。
3. 當這張申請書被總公司接受批准後，這張申請書將被視為我個人與 FLP 之間的營業合約。我宣稱在我簽署這張申請書之前，沒有簽署加入進入本申請書上指明的國家，本申請書上的推薦人是我原居住國的原推薦人。
4. 本人為 FLP 營銷產品的獨立代理商，非 FLP 的職員、雇員或法令代表，本人將自行負責並遵守所有與聯邦州政府有關的個人稅務及執照等事宜。本人並同意及瞭解，本人的收入將根據個人銷售業績來計算，並不以工作小時的時數來計算，FLP 不負責本人稅務的扣繳。
5. 本人明白公司對代理商沒有要求最低投資額或存貨的規定，購買產品的數量應該在合理的範圍之內。
6. 本人已經詳閱過公司的營運規則，本人並同意將遵守公司規定的營運規則和政策營業，如果本人的營業行為跟公司的政策有抵觸，或是誤導、濫用公司政策或是濫用未經公司批准的私人自製輔銷資料或錄音影帶，將導致公司終止本人的代理權。
7. 為配合適時的法令規定及經濟環境，公司可在任何時候修訂、增改本申請書上的條文、公司政策及獎金制度。並在合理有限的時限內通知本人有關變更。本人將遵守所有新增定修改的條文和規定營業。
8. 為確保代理商正確的宣導及介紹公司的產品和制度，所有使用的廣告、傳單、目錄、錄音影帶必須繳交到公司審閱批准後，才可使用。
9. 所有訂單必須以現金支票或是現金匯票支付，支票收款人必須是 FLP。
10. 任何時候本人可以用書面通知公司取消本申請書合約，如果本人選擇取消本申請書合約，可依照公司營業政策中的規定，向公司申請產品回購，但是公司購回的產品只限於還可再度出售情況下的產品。
11. FLP 將依照公司營業獎金制度中的規定，提供本人產品貨源銷售，並摘錄本人的銷售業績。只要本人是 FLP 代理商身份，並無違反公司政策規定，公司將依照本人的銷售業績，支付本人應得的業績獎金。
12. 此申請書合約為個人契約，不可讓渡或轉讓，除非在本人死亡的情況下，此合約可能可以被具有可成為代理商資格的成人繼承。
13. 如果代理商與公司之間因營銷或產品的問題產生爭議，將根據 Arizona 州的州法來進行仲裁，代理商的申請書及合約將完全受到 Arizona 州法的管轄，Arizona 州 Maricopa 縣郡將是解決爭議的唯一地點。
14. 我了解 FLP 是一個重視家庭價值的企業，因此 FLP 期望其所屬代理商保持良好的行為道德來經營這項企業，我同意以良好的行為道德來經營此項事業，並聲明我沒有任何作奸犯科的不良紀錄。
15. 夫妻應該簽署同一張申請書，夫妻不可以彼此互相推薦，夫妻中如有一方選擇不要成為 FLP 代理商，具有 FLP 代理商身份的夫妻一方同意並明白，具有 FLP 代理商身份配偶之代理商資格，會因不具有 FLP 代理商身份配偶的過失責任而被取消。
16. 我了解 FLP 是一個重視家庭價值的企業，因此 FLP 期望其所屬代理商保持良好的行為道德來經營這項企業，我同意以良好的行為道德來經營此項事業，並聲明我沒有任何作奸犯科的不良紀錄。

申請人簽署

日期

申請人配簽署

日期

推薦人姓名 姓

名

推薦人 ID 號碼

推薦人簽署

推薦人地址

Distributor ID# _____

FOREVER LIVING PRODUCTS



DISTRIBUTOR APPLICATION

7501 EAST McCORMICK PARKWAY • SCOTTSDALE, ARIZONA 85258

please print in ink or type

LANGUAGE PREFERENCE:
(CHOOSE ONE ONLY)
 ENGLISH
 SPANISH
 CHINESE

IF SPONSORING INTO FOREIGN COUNTRY,
STATE NAME OF THAT COUNTRY: _____

SALES LEVEL IN HOME COUNTRY: _____

LAST NAME	FIRST	MIDDLE	SOCIAL SECURITY NUMBER	
SPOUSE'S LAST NAME	FIRST	MIDDLE	SOCIAL SECURITY NUMBER	
STREET ADDRESS			AREA CODE	PHONE NUMBER
CITY OR TOWN		STATE/PROVINCE	ZIP/POSTAL CODE	
DATE OF BIRTH: MONTH _____ DAY _____ YEAR _____		MARITAL STATUS: SINGLE <input type="checkbox"/> MARRIED <input type="checkbox"/>		

IF I AM ACCEPTED AS A NEW DISTRIBUTOR, I UNDERSTAND AND AGREE THAT:

- I am acting in my own behalf as an individual and that I am 18 years of age or older.
- I have personally attended and received certification at a company approved certification meeting or by a company authorized representative.
- This application shall constitute a binding agreement between myself and Forever Living Products (FLP) at such time as this application is received and approved by FLP's Home Office in Arizona.
- I am an independent contractor in the business of selling consumer products. I am not an employee or legal representative of FLP for any purpose. I will be responsible for compliance with Federal, State and local statutes and regulations, including, but not limited to, those relating to licensing and taxation. I recognize that my remuneration is based on my performance of a supervisory, distributive, selling or soliciting function in the sale or delivery of products and not on the number of hours worked or an element of chance. FLP shall not be responsible for withholding of any taxes.
- There is no required minimum investment or minimum inventory requirement. Any purchases must be in reasonable quantities.
- I have received and read FLP's "Company Policies." I agree to operate my business in accordance with these Company Policies, procedures and marketing plan. I understand that my acts, or lack of action, which may result in a misuse, misrepresentation or violation of such policies and procedures can cause the termination of my distributorship by the Company.
- That FLP may, after reasonable notice, change, amend or modify this agreement and its policies, procedures, and marketing plan to maintain a viable marketing system, comply with legal requirements or changes in economic conditions, and I shall operate my business in accordance with any such change, amendment or modification.
- To properly represent the company products and its marketing plan. All forms of advertising, including, but not limited to, audio and video tapes and printed material, must be submitted and approved in writing by an authorized company representative prior to use.
- All purchase orders must be accompanied by a cashier's check or money order made payable to FLP for the proper amount, including taxes, if any.

10. **I MAY CANCEL THIS AGREEMENT AT ANY TIME EFFECTIVE UPON MAILING WRITTEN NOTICE TO FLP.** If I should elect to cancel, all products which I purchased from FLP and which are in my possession in a resaleable condition, shall be repurchased in accordance with FLP's company policies and procedures.

11. That FLP will make its products available to me as a distributor and credit my sales efforts as set forth in the FLP marketing plan.
12. As long as I am a distributor and not in violation of this agreement, FLP shall pay me for my successful sales efforts in accordance with the various bonuses established by the FLP marketing plan.

13. That this agreement is personal in nature and cannot be assigned or transferred, except in the event of my death, wherein the same may be inherited by an individual who can qualify as a distributor.

14. All disputes between the Distributor and FLP shall be governed by Arizona law and resolved by binding arbitration in accordance with